

Real Estate Licensing, Post-Licensing and Continuing-Education Courses

Licensing Courses

To obtain a Florida Real Estate Sales associate or Broker License you must take coursework through a permitted Real Estate School. The schools shown below are Affiliate members of the Sarasota Association of Realtors:

Andy Gray Schools of Real Estate, Inc.
www.andygray.com

Bert Rodgers Schools
www.bertrudgers.com

Bob Hogue School of Real Estate, Inc.
www.bobhogue-school.com

Ed Klopfer Schools of Real Estate
www.edklopfer.com/

Keiser College Real Estate School
www.kctechcenter.com/real/estate

*For qualification and exemption information consult the Florida Statute 475 – Real Estate License Law (<http://www.flleg.state.fl.us/welcome/indx.cfm> - click on “Laws and Statutes”) and Chapter 61j2 of the Rules of the Florida Real Estate Commission (<http://fac.dos.state.fl.us>).

Each school will assist you through the licensing process from application to testing. They can answer questions regarding mutual recognition states, testing etc.

On-line classes are available for Pre-license and Post-license courses.

Post-Licensing Instruction:

All applicants for licensure who pass a sales associate or broker licensure examination must satisfactorily complete a Commission prescribed post-licensing educational course requirement prior to the first renewal following initial licensure. A sales associate must take a 45-hour post-licensing course and a broker must complete 60 hours of post-licensing education.

Sales associate and broker post-licensing courses can be taken either through a real estate school or through a Realtor Association in the form of the **Graduate, Realtor Institute (GRI) Course I**.

The GRI designation is the most widely held of the NAR designations. In Florida, the GRI courses are sponsored by the Florida Association of Realtors and hosted by local Associations. All three courses must be completed to earn the designation; however, they can be taken in any order.

GRI I – Standards of Practice

Provides 45-Hours or Sales associate Post-Licensing Credit

GRI II – Essential Real Estate Techniques

Provides 30-hours of Broker Post-Licensing Credit

GRI III – Real Estate Specialties

Provides 30-hours of Broker Post-Licensing Credit

You can find the schedule of 2007 Florida GRI classes at www.floridarealtors.org

Note: Post-Licensing Education MUST be taken prior to the first expiration of your license. Florida Statute 475.17 - Florida Administrative Code: 61J2-3.020

Continuing Education (on-going education requirement)

After completing the post-licensing education requirement during the initial license period, active and inactive licensees (sales associate and brokers) must complete at least 14-hours of continuing education during every 2-year license period. Three of the hours must be the “core law” course, which includes current information about rules and statutes. The “core law” course can be taken in each year of the renewal cycle for a total of 6 credit hours. The required course can be taken in the classroom, by correspondence course and on-line.

The Sarasota Association of Realtors offers the 14-Hour classroom course twice a year. We also offer various continuing education courses throughout the year. See our Education Calendar. The Correspondence Course can be purchased in the Association’s store.