



GRI 1 - Standards of Practice — Sarasota



About GRI

The GRI designation indicates to buyers, sellers and other real estate industry professionals that you have made the commitment to provide a high level of professional service to your clients by securing a strong educational foundation.

The GRI designation—Graduate, REALTOR Institute—is the nation's #1 real estate designation. It is earned through state associations whose courses of study meet the standards established by the National Association of REALTORS. The designation is available only to members of NAR.

The three courses leading to the GRI designation in Florida can be taken in any order. GRI Course 1 is approved for 45 hours of Sales Associate Post Licensing or 11 hours specialty CE and 3 hours Core Law.

Generate more leads, referrals and income through the GRI network of Real Estate Professionals.

According to the National Association of REALTORS, REALTORS who have not earned a designation have a median income of \$40,900 while REALTORS who have earned a designation have a median income of \$82,900.

February 22-24 & March 1-3, 2010

- Approved for 45-hours of Sales Associate Post Licensing
- **Or** 11-hours specialty CE **and** 3-hours Core Law (14 hours)
- Satisfies the NAR Quadrennial Code of Ethics requirement due 2012

Tuition:

On or before February 8, 2010
SAR, FAR Members & Realtors: \$325
Non-Realtors: \$350

After February 8, 2010
SAR, FAR Members & Realtors: \$350
Non-Realtors: \$375

Location:

Sarasota Association of REALTORS®
3590 S. Tuttle Avenue
Sarasota, FL 34239

Sponsors: Sarasota Association of REALTORS and Florida Association of REALTORS®

Too busy for classes? You can now take GRI 1 online. Log on to: <http://www.fargri.com>.



Registration Form GRI Course 1— February 22-24 & March 1-3, 2010

PLEASE NOTE: Registration may not be transferred from one person to another. If registrant cannot attend the event, the amount paid by registrant minus a \$25 cancellation fee may be refunded if written notice is received by SAR before the start of the course. **Refunds or credits will not be made if notice is received after the course start date.** Presentation of this event may be postponed, rescheduled or canceled. If such action is taken, registrants will be notified by phone, fax or mail, and will have the option of either receiving a full refund of paid tuition/registration fees, or crediting the full paid amount toward registration in another GRI course. Expenses incurred by the registrant, including but not limited to transportation, lodging and meals, are the responsibility of the registrant.

SAR, FAR Members & Realtors: \$325 (by 2/08/10) \$350 (after 2/08/10)
Non-Members: \$350 (by 2/08/10) \$375 (after 2/08/10)

Name (print as on license) _____
Nickname (for badge) _____ Real estate license: ___ BK or ___ SL # _____ (Example: BK 123456)
Complete Mailing Address (_____
City, State, Zip _____)
Name of Firm _____ Local Board/Association _____
Phone (to reach you during normal business hours) (_____) Fax (_____)
E-Mail Address: _____

SAR Members: Please register online at www.sarasotarealtors.com. Click on the "education registration" button and follow the prompts. Course will be coded in two sections: Select either 10GRI-45 and 10GRI-14 according to the type of continuing education you need.

Others: Complete this form and fax it to 941/923-0191.



Sign me up to attend: **GRI I— Standards of Practice**

Sarasota Association of Realtors
February 22-24 & March 1-3, 2010

IMPORTANT: Please indicate below:

- ___ I need 45-hours of Sales Associate Post-Licensing credit
- ___ I need 14 hours of continuing education credit

Enclosed is my check in the amount of \$ _____ or,
Charge my: Visa _____ MasterCard _____ AMEX _____
Card No. _____
Expire Date: _____

Signature: _____

Send to: **Sarasota Association of REALTORS®**,
3590 S. Tuttle Ave., Sarasota, FL 34239

Fax: 941/923-0191

Phone: 941/923-2315