

The Accredited Buyer Representative (ABR®) Designation Core Course

March 23-24, 2010

Instructor: Jimmy Dague

Cost: SAR Members: \$199; Others: \$219

Registration Deadline: March 9, 2010

(After this date, add \$25)



So why get the Accredited Buyer Representative (ABR®) Designation? What are the qualifications?

The Accredited Buyer Representative (ABR®) designation is the benchmark of excellence in buyer representation. This coveted designation is awarded to real estate practitioners by the Real Estate Buyer's Agent Council ("REBAC") of the National Association of REALTORS® who meet the specified educational and practical experience criteria.

There are five major requirements to attain and use the ABR® designation:

- Meeting the REBAC® education requirement --
- completion of a 2-day ABR core course through an accredited course provider,
- or completion of the REBAC® Web course,
- or completion of the satellite television education programming through the RE/MAX Satellite Network

- Completion of one elective course. Current members who have already obtained the ABR® designation are grandfathered as to the elective course requirement.
- Passing a written examination on legal and practical aspects of agency representation.
- Practical experience requirement of acting as a buyer's representative in 5 documented and verifiable transactions. (Valid transactions are those that occurred anytime prior to and up to 36 months after the date the course was completed.)

You must, at all times, be a member in good standing with REBAC® and the National Association of REALTORS®.

We have a buyer's market—learn how to work it! The instructor, Jimmy Dague from Las Vegas, was very well received when he taught the RSPS course at SAR last October. You are in for a treat!

ACCREDITED BUYER REPRESENTATIVE CORE COURSE

SARASOTA ASSOCIATION OF REALTORS
3590 S. TUTTLE Avenue
Sarasota, FL 34239

March 23-24, 2010
SAR Members: \$199
Non-SAR Members: \$219
Registration deadline: March 9, 2010



Name (*print as on license*) _____

Nickname (*for badge*) _____ Real estate license: ___BK or ___SL # _____

Name of Firm _____

Phone (*to reach you during normal business hours*) (___) _____ Fax (___) _____

E-Mail Address (IMPORTANT): _____

Mailing Address (for confirmation and grade notification) _____

NRDS # _____

Charge my: Visa _____ MasterCard _____ AMEX _____

Card No. _____

Expire Date: _____

Signature: _____

Send to: **Sarasota Association of REALTORS®**,
3590 S. Tuttle Ave., Sarasota, FL 34239

Questions? Call Catherine @ 941-328-1167

Fax: 941/923-0191

Phone: 941-923-2315

www.sarasotarealtors.com